

# Agents IN *Action*


## Agent & Broker Potpourri

### Thorp & Trainer Celebrates 100 Years!

In 1910, Howard E. Thorp opened Thorp Insurance at the Dixon Square building in downtown Westerly, RI. The agency offered fire insurance to local residents and businesses soon began providing auto coverage as the Ford Model T and other new “horseless carriages” replaced the horse and buggy on the streets of South County and Southeastern Connecticut. When Howard’s friend, Rogers Trainer, returned home from World War I, he joined Howard Thorp and together they created Thorp & Trainer. The agency survived the Great Depression and helped GI’s find and insure their first homes.


Several generations have succeeded in guiding Thorp & Trainer Insurance through wars, a Depression, and multiple recessions. Most recently, Neil H. Thorp, son of Nelson

H. Thorp, passed the presidency onto his son, Howard B. Thorp in 2004. Presently, Thorp & Trainer offers auto, home, life and business insurance and have recently enhanced its financial services division.

Thorp & Trainer takes pride in maintaining the same tradition and commitment to its clients as it did over 100 years ago. 

### OTHER INDUSTRY NEWS:

#### Enviro-Clean Wins PBN Award

Recovery experts Enviro-Clean, Inc. has received Providence Business News’ 2010 Business Excellence Award. Founded in 2002 by Eric Anderson and father Jack Anderson, the firm started as a mold remediation service. Over the past five years, sales at the now full-service disaster recovery company have grown to \$6.7 million. 

Have an agency announcement or news you’d like to share? Let us know!

**CALL US @ 401-732-2400 or  
EMAIL US @ [kcasale@iari.com](mailto:kcasale@iari.com)**

## Congratulations Pre-Licensing Grads

Congratulations to the successful students who recently completed the Pre-Licensing school held at IARI in Warwick.

Special congratulations go to class valedictorians for achieving the highest scores: in September’s class, **Mary Padula** from GenCorp Insurance Group and **Joan Topalian** from Greenwich Bay Insurance Group. In November’s class, **Linda Fagundes**.

The next Pre-Licensing school is scheduled for January 31 - February 4. Register online at [www.iari.com](http://www.iari.com). 